



# Situational Leadership Train-the-Trainer Programmes

Not every person is motivated in the same way. Leading people requires different approaches according to the circumstances and personalities of the people involved. We work with organisations to build train-the-trainer programmes for situational leadership that include:

- Understanding the different leadership styles, namely delegating, supporting/participating, coaching/selling and directing/ telling
- Identifying the leadership style required for each individual based on the level of their sophistication and readiness (motivation & capability)
  - ◊ Recognising the attitudes, behaviours and language patterns of individuals that indicate their level of sophistication and maturity
- Understanding the attitudinal, behavioural and language traits required to effectively follow each leadership style

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